

Residential Sales Statistics
May 2016

| Local Association | 2016 YTD # Sales | 2015 YTD # Sales | 16-15 YTD % Change | 2016 YTD Avg Price | 2015 YTD Avg Price | 16-15 YTD % Change | 2016 May Sales | 2015 May Sales | 16-15 % Change | 2016 May Avg Price | 2015 May Avg Price | 16-15 % Change |
|---|------------------------|------------------------|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|----------------------|----------------------|--------------------------|--------------------------|----------------------|
| Ann Arbor Area Board of REALTORS® | 1,350 | 1,171 | 15.29% | \$279,933 | \$269,031 | 4.05% | 400 | 365 | 9.59% | \$295,338 | \$280,831 | 5.17% |
| Antrim Charlevoix Kalkaska Association of REALTORS® | 200 | 189 | 5.82% | \$208,289 | \$222,176 | -6.25% | 61 | 49 | 24.49% | \$211,462 | \$276,303 | -23.47% |
| Battle Creek Area Association of REALTORS® | 562 | 555 | 1.26% | \$112,050 | \$102,379 | 9.45% | 155 | 133 | 16.54% | \$122,512 | \$109,999 | 11.38% |
| Bay County REALTOR® Association | 498 | 484 | 2.89% | \$85,356 | \$84,022 | 1.59% | 131 | 117 | 11.97% | \$84,496 | \$116,796 | -27.66% |
| Branch County Association of REALTORS® | 174 | 132 | 31.82% | \$99,523 | \$118,609 | -16.09% | 55 | 35 | 57.14% | \$130,153 | \$136,432 | -4.60% |
| Central Michigan Association of REALTORS® | 390 | 354 | 10.17% | \$99,921 | \$106,728 | -6.38% | 90 | 93 | -3.23% | \$107,741 | \$111,920 | -3.73% |
| Clare-Gladwin Board of REALTORS® | 326 | 339 | -3.83% | \$72,815 | \$64,704 | 12.54% | 95 | 98 | -3.06% | \$66,472 | \$72,134 | -7.85% |
| Detroit Board of REALTORS® | 1,596 | 1,463 | 9.09% | \$47,580 | \$41,232 | 15.40% | 323 | 303 | 6.60% | \$53,288 | \$42,012 | 26.84% |
| Down River Association of REALTORS® | 385 | 405 | -4.94% | \$131,639 | \$114,483 | 14.99% | 67 | 86 | -22.09% | \$148,633 | \$128,657 | 15.53% |
| Eastern U.P. Board of REALTORS® | 205 | 210 | -2.38% | \$81,931 | \$77,870 | 5.22% | 47 | 46 | 2.17% | \$111,294 | \$119,932 | -7.20% |
| Emmet Association of REALTORS® | 282 | 269 | 4.83% | \$259,557 | \$309,693 | -16.19% | 90 | 79 | 13.92% | \$225,027 | \$372,368 | -39.57% |
| Genesee County | 2,000 | 1,919 | 4.22% | \$119,850 | \$113,485 | 5.61% | 508 | 500 | 1.60% | \$137,576 | \$124,751 | 10.28% |
| Grand Rapids Association of REALTORS® | 5,828 | 5,522 | 5.54% | \$189,783 | \$175,739 | 7.99% | 1,349 | 1385 | -2.60% | \$190,671 | \$181,335 | 5.15% |
| Greater Kalamazoo Association of REALTORS® | 1,735 | 1,579 | 9.88% | \$159,501 | \$152,850 | 4.35% | 504 | 475 | 6.11% | \$178,594 | \$159,672 | 11.85% |
| Greater Lansing Association of REALTORS® | 2,159 | 2,380 | -9.29% | \$143,235 | \$134,344 | 6.62% | 648 | 654 | -0.92% | \$152,063 | \$148,063 | 2.70% |
| Greater Shiawassee Association of REALTORS® | 154 | 105 | 46.67% | \$99,373 | \$97,907 | 1.50% | 28 | 24 | 16.67% | \$96,971 | \$80,607 | 20.30% |
| Greater Wayne County | 5,869 | 5,392 | 8.85% | \$153,453 | \$143,934 | 6.61% | 1,378 | 1259 | 9.45% | \$168,511 | \$159,027 | 5.96% |
| Grosse Pointe | 319 | 308 | 3.57% | \$317,249 | \$295,165 | 7.48% | 87 | 98 | -11.22% | \$339,736 | \$286,250 | 18.69% |
| Hillsdale County Board of REALTORS® | 136 | 168 | -19.05% | \$100,447 | \$82,537 | 21.70% | 29 | 41 | -29.27% | \$127,600 | \$75,409 | 69.21% |
| Huron County | 21 | 25 | -16.00% | \$111,317 | \$136,924 | -18.70% | 6 | 6 | 0.00% | \$173,333 | \$169,417 | 2.31% |
| Jackson Area Association of REALTORS® | 815 | 759 | 7.38% | \$129,574 | \$116,396 | 11.32% | 205 | 171 | 19.88% | \$135,084 | \$129,361 | 4.42% |
| Lapeer County | 389 | 375 | 3.73% | \$158,845 | \$156,402 | 1.56% | 111 | 97 | 14.43% | \$166,549 | \$161,726 | 2.98% |
| Lenawee County Association of REALTORS® | 490 | 406 | 20.69% | \$131,785 | \$116,682 | 12.94% | 134 | 113 | 18.58% | \$140,552 | \$139,860 | 0.49% |
| Livingston County | 1,212 | 1,071 | 13.17% | \$237,776 | \$225,223 | 5.57% | 294 | 295 | -0.34% | \$250,011 | \$244,816 | 2.12% |
| Oakland County | 7,278 | 6,632 | 9.74% | \$247,229 | \$238,823 | 3.52% | 1,845 | 1716 | 7.52% | \$258,501 | \$255,328 | 1.24% |
| Macomb County | 4,645 | 4,161 | 11.63% | \$154,814 | \$145,778 | 6.20% | 1,101 | 1016 | 8.37% | \$156,201 | \$156,154 | 0.03% |
| Mason-Oceana-Manistee Board of REALTORS® | 351 | 325 | 8.00% | \$133,437 | \$137,201 | -2.74% | 91 | 81 | 12.35% | \$137,479 | \$151,082 | -9.00% |
| Midland Board of REALTORS® | 385 | 423 | -8.98% | \$145,086 | \$154,329 | -5.99% | 115 | 134 | -14.18% | \$144,642 | \$171,827 | -15.82% |
| Monroe County Association of REALTORS® | 571 | 537 | 6.33% | \$145,995 | \$145,449 | 0.38% | 145 | 136 | 6.62% | \$148,862 | \$151,221 | -1.56% |
| Montcalm County Association of REALTORS | 245 | 232 | 5.60% | \$108,831 | \$104,294 | 4.35% | 55 | 55 | 0.00% | \$109,609 | \$116,462 | -5.88% |
| Northeastern Michigan Board of REALTORS® | 380 | 329 | 15.50% | \$60,008 | \$91,838 | -34.66% | 66 | 60 | 10.00% | \$90,370 | \$91,070 | -0.77% |
| Paul Bunyan Board of REALTORS® | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| Saginaw Board of REALTORS® | 944 | 868 | 8.76% | \$86,695 | \$86,253 | 0.51% | 258 | 253 | 1.98% | \$89,644 | \$106,774 | -16.04% |
| Sanilac County | 52 | 71 | -26.76% | \$88,911 | \$78,162 | 13.75% | 10 | 13 | -23.08% | \$80,275 | \$66,480 | 20.75% |
| Southwestern Michigan Association of REALTORS® | 1,190 | 1,083 | 9.88% | \$183,538 | \$178,387 | 2.89% | 331 | 282 | 17.38% | \$219,001 | \$200,266 | 9.36% |
| St. Clair County | 625 | 578 | 8.13% | \$135,601 | \$128,909 | 5.19% | 135 | 142 | -4.93% | \$148,755 | \$138,224 | 7.62% |
| St. Joseph County Association of REALTORS® | 299 | 255 | 17.25% | \$118,428 | \$116,670 | 1.51% | 69 | 69 | 0.00% | \$137,386 | \$133,516 | 2.90% |
| Traverse Area Association of REALTORS® | 1,104 | 1,012 | 9.09% | \$230,947 | \$230,426 | 0.23% | 303 | 262 | 15.65% | \$256,701 | \$234,712 | 9.37% |
| Tuscola County | 128 | 102 | 25.49% | \$94,691 | \$88,093 | 7.49% | 38 | 25 | 52.00% | \$92,838 | \$97,004 | -4.30% |
| Upper Peninsula Association of REALTORS® * | 861 | 764 | 12.70% | \$111,564 | \$102,793 | 8.53% | 245 | 236 | 3.81% | \$123,157 | \$122,722 | 0.35% |
| Water Wonderland Board of REALTORS® | 721 | 728 | -0.96% | \$116,169 | \$121,146 | -4.11% | 192 | 196 | -2.04% | \$124,729 | \$148,718 | -16.13% |
| West Central Association of REALTORS® | 480 | 521 | -7.87% | \$110,073 | \$102,184 | 7.72% | 130 | 138 | -5.80% | \$110,312 | \$114,789 | -3.90% |
| West Michigan Lakeshore Association of REALTORS® | 2,092 | 1,953 | 7.12% | \$182,942 | \$169,738 | 7.78% | 578 | 541 | 6.84% | \$199,905 | \$178,259 | 12.14% |
| TOTALS | 49,446 | 46,154 | 7.13% | \$142,518 | \$139,976 | 1.82% | 12,502 | 11,877 | 5.26% | \$153,382 | \$153,864 | -0.31% |

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula